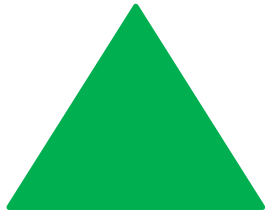


Organisation Name Lagan's Foundation 2017-05-C030	
Grant Details: Total Grant: £80,000.00 Amount funded to date: £80,000.00 Amount remaining: £0 Start date: 1 November 2017 End date: 31 October 2020 Date of Report: 5 November 2020	
Grant Summary <p>Lagan's Care supports carers who currently have a child/children with complex health needs and require 24/7 medical care. These parent carers are extremely vulnerable as they currently slip through the net for qualifying for statutory carer support and are also rarely on the radar of traditional carer organisations. Lagan's Foundation is registered with the Care Quality Commission (essential to provide any type of medical intervention) and has developed a dedicated training course with Level 2 accreditation for its volunteers who provide a weekly respite break as well as giving practical advice and support to parents. The charity is seeing an increase in demand for its services and will use our grant to develop a paid-for respite service in addition to the volunteer service. This will improve the long-term sustainability of Lagan's Foundation and allow it to provide more crucial support to an increasing number of parent carers.</p> <p>lagans.org.uk</p> <p>Following Joanne's review in 2019, it was agreed that the report would only include Expected Key Achievement number 3 as this was the target that was most linked to the development that our funding was supporting.</p>	

3. What is the third expected key achievement?			
Reduced charity dependency on grant funding through increase in delivery of traded care services "Lagan's Care" – leading to self-sustainability by end of 2020.			
Measures for this achievement		Target date	Progress towards these measures
3a.	Increase Lagan's Care Child packages to cover essential core cost of the charity	18 Months from date of grant	Lagan's Foundation are fully sustainable and growing. Changes have been made in the year due to our response to COVID. We are very proud to have continued throughout the pandemic thanks to Triangle Trust

			<p>grant and also the ability of the charity to cover its own running costs.</p> <p>Lagan's Foundation have now purchased digital technology thanks to an Covid Grant from Triangle Trust to support carers to learn online from home and attend team interviews on Microsoft Teams.</p>
3b.	<p>Develop & increase no of care packages delivered by Lagan's Care to reach</p> <p>Greater Manchester and Warrington (Min £30000pa)</p> <p>Merseyside and Cheshire (Min £30000pa)</p> <p>North Wales and Stafford (Min Income £30000pa)</p>	<p>30/09/2018</p> <p>30/09/2018</p> <p>30/09/2019</p> <p>30/09/2020</p>	<p>Over the last 12 months, Lagan's Foundation have accelerated in it's ability to secure care contracts from Social Care and Health across the North West of England.</p> <p>We now deliver centralised care in the North West, focusing on Greater Manchester, Cheshire West and Merseyside</p> <p>The total value of contracts secured in the NW = £382,000 exceeding the original values estimated. Falling short by £52,000 at the end of the grant period 2020.</p> <p>We feel this is a good outcome considering the challenges which were met during 2019/20.</p> <p>We are expanding our offer across the region and gaining a strong reputation of a "go to provider"</p> <p>We have not seen the North Wales or Stafford Framework released yet</p>
3c.	<p>Increase number of sold training sessions. (Training Income is £399 pp as is a new feature of the charity in 2017)</p> <p>10 Places-</p> <p>20 Places-</p> <p>30 Places-</p> <p>-</p>	<p>Within 18 months of grant-</p> <p>30/09/2019</p> <p>30/09/2020</p> <p>30/09/2021</p>	<p>No Longer completing due to lack of interest from Nurseries.-</p>
3d.	<p>For Lagan's Foundation to be self-sustainable by the end of 2020</p>	<p>30/12/2020</p>	<p>Triangle Trust Grant currently used for wages for 100% of 1 member of core staff.</p> <p>Monies received Via Lagan's Care fell short by £4352 in being able to cover whole organisation costs.</p>

			<p>When including the TT grant, the Charity covered all of the organisational cost without using the income from other grants and donations. This means that donations can be redirected to the re branded Donated Care offer. Ensuring children unable to receive state funded care can receive Care donate via our team. This has been a saviour. Covid would have killed this programme without the support from the Triangle Trust.</p> <p>TT has been instrumental to our survival.</p>
3f.	<p>Increase number of care hours delivered by</p> <p>20%</p> <p>20%</p> <p>25%</p> <p>30%</p>	<p>30/09/2018</p> <p>30/09/2019</p> <p>30/09/2020</p> <p>30/09/2021</p>	<p>1 October 2019 to 30 September 2020</p> <p>Total Hours Delivered = 9811 h 25 min</p> <ul style="list-style-type: none"> ❖ Free Care : from Oct 19 to April 20 = 351 Hours <ul style="list-style-type: none"> ○ Donated Care is re-starting December 2020 ❖ Lagan's Care = 9460.25 Hours <p>Year on year rises have continued to happen. The year 19/20 has been seen a huge increase in hours delivered. Far beyond anything we forecasted.</p> <p style="text-align: center;"><u>84% increase</u></p>

4. Optional – please detail any additional expected achievements you would like us to know about.

Appendix 1

Revenue Analysis

	2017-18	2018-19	2019-20
Total Income	123988.2	81577.72	299,992.95
% Grant	1%	5%	15%
% Triangle Trust	28%	15%	6 %
% Lagan's Care	32%	60%	70%
% Other	39%	20%	9%

5. If the success of your strategic plan submitted during the application process is dependent on your organisation obtaining income in addition to the Triangle Trust grant from other sources during the grant period, please summarise total additional income you expect to achieve each year.

This can be presented as a total figure for each grant year or as a total figure for each financial year that covers the grant period – whichever works best for you. The total figure should include all income sources eg. Trading, contract, grant etc.

	Start date of year	Total additional income		
		Expected at start of grant	Reforecast	Received to date
Year 1	2017-18	170000	£143,898	£131000
Year 2	2018-19	257000	£198000	£176816
Year 3	2019-20	434000	£250000	£299,992.00
Year 4 (if required)			£	£

6. Did any aspect of the grant delivery not progress as expected and were any subsequent changes been made? Please answer in no more than 150 words.

At the beginning of the final year, the charity was set to grow steadily. Thank to professional bid writers, the STAR framework was secured giving the charity opportunities in the following areas of Greater Manchester :

- Rochdale,
- Tameside,
- Stockport
- and Trafford

for Social Care and Health.

Inroads were very difficult at the start due to none of the authorities knowing we were accepted on to the framework and only willing to work with their known providers. Introduction meetings were held and emails sent to the relevant contacts. From these introductions, care referrals are now being received from Trafford and Stockport. Other areas are still proving challenging.

Additionally, we have been accepted on to the Knowsley Health framework, however again we are not receiving any referrals from this framework. We are currently investigating why this is the case.

In April, the charity had to draw back on all voluntary and commissioned care provision as all of the volunteers, staff and family went in to social isolation. This was an incredibly worrying time. With consistent work with the families and the building of trust we worked within the guidance to continue to support children with commissioned packages. For children with voluntary care this was a little more difficult as volunteers did not feel they were in a position to continue and we suffered significant issues accessing PPE. Following a meeting with the trustees, a decision was made to re-brand the voluntary care service to donated care. Opening the offer to children the same age as those within the Lagan's Care project who had a heart defect or feeding issue. Surplus from the commissioned care would be gift to families referred via trustee panel meetings. Looking at need, availability and cost. Overall we feel the care offers are now robust and although the donated care has not yet started 1 child has been to the trustee panel and agreed and is awaiting a start date.

Early on in the grant it was decided that the movement towards training nurseries was not viable. With permission from Triangle trust this avenue was ceased.

In November 2020 we have a very clear pathway, we feel we are now sustainable and we have a very bright future.

7. Has the grant achieved the expected results overall or did anything need to change?

When Lagan's Foundation received grant monies back in 2017, it was our last chance to remain open. With no income stream and completely reliant on donations and grant funding, we had to change what we offered and learn to become self-sustaining.

We are thankful to Triangle Trust for seeing the potential in Lagan's Foundation and giving us the chance to change and thrive and survive. It is only through the consistent support of Triangle Trust that this has been possible.

At the beginning of the grant we were unsure if our efforts were going to be successful. We were entering what looked like a well developed industry and as a newcomer we had a lot to learn. Our specialism was not understood early on, but as time has passed by the respect has grown and we are gaining more contracts.

We are incredibly pleased to report that the growth realised has massively surpassed even our expectations and we are now looking at a bright future delivering not only commissioned care but re-sparking the donated care package which we truly feel is necessary to help families who are left to go it alone in a very frightening and challenge environment with little to no support, especially during COVID. We have already identified one baby who was left to go home with no support and on the initial visit too them we took them back to hospital and spoke to professional within health to explain the concerns. We are please to confirm she is due to receive her heart surgery this week and we await her return to begin her donated care at home.

When we first received the Triangle Trust Grant the charity was made up of 1 CEO and 1 fundraiser and approximately 15 volunteers.

Today, we are 1 x CEO, 1 x business development and fundraising manager, 1 x Office admin, 1 x Care Coordinator, 2 x team leaders, 15 professional carers & 1 x nurse. The charity has transformed !

We would have hoped for bigger uptake of our services and finding the balance between cost and charge is a difficult one to get right. We have learnt that authorities want the very cheapest service. One which we are not willing to provide with such special people to care for.

Currently, Lagan's Foundation is in a position where we are not reliant on Grants to survive and open the doors, but when they do come along it just opens up the opportunities to do even more for the children in the North West. It is with a huge heart-felt thanks that this has all been possible thanks to the trust and investment of the Triangle Trust.

I attach two articles of carers brought on to support unpaid carers in their daily routines thanks to The Triangle Trust 1949 Fund.

8. What are the future plans for the development funded by this grant? (include details of any further funds secured to continue the work)

Lagan's Foundation will now go on to strengthen their relationships with Greater Manchester and Merseyside and Cheshire to ensure more children can be support via

commissioned and donated care pathways. Working collaboratively to ensure we know that families are well cared for, they receive early intervention when required and reduces the stress, anxiety, loneliness and isolation, which a lot of these families are currently suffering inside and outside of Covid times.

We would like to look into developing / building “Lagan’s Haven” in the future. A specialist unit for children to receive respite away from home when the home environment is not the right place to be or to ensure parents/ guardians do receive a real period of respite. We hope this centre will also deliver half term provision for school age children who have a disability and are unable to access any other provision. We are looking at different areas that this provision will suit.